



## Return on Investment

At Phire, we understand the cost of ownership for your ERP applications is very high. Consequently, we feel that the cost of ownership for an Application Change Management solution to support your ERP applications should be low. Phire can provide a cost-effective solution because the solution is built using PeopleTools which means you do not have to invest in any new infrastructure and you can leverage your existing staff to support the Phire application.

Phire enables your organization to implement standardized, repeatable, and effective change management processes thereby reducing the time to complete change requests and reducing the number of errors during deployment of the changes. You will be able to realize these benefits because Phire offers a powerful feature set that automates code migrations and task assignments, enforce controls, and allow developers to version and restore code objects including PeopleTools objects. This minimizes time lost due to code re-write or migration rollback.

The incentives outlined above are just a sampling of reasons our customers, on average, can achieve full Return on Investment (ROI) for Phire in less than 12 months. The chart below highlights examples of Phire benefit metrics we have collected from our existing customers.

Phire Benefit Metrics	Value
Average Duration to Achieve Full Return on Investment	12 Months
Average Consulting Days to Install and Configure	3 Days
Average Duration to Implement	3 Weeks
Reduction in the Time to Perform Code Migrations	60-70%
Reduction in the Time to Rollback/Undo a Migration	80-90%
Reduction in the Number of Migration Errors	80-90%
Reduction in Time to Restore Code to Previous Version	80-90%
Reduction in Response Time to Customers	20-40%
Reduction in Average Time to Close User Reported Incidents	20-30%
Reduction in Average Time to Complete Change Requests	20-30%
Average Time to Apply PeopleSoft Bundles and Patches	10-20%
Reduction in the Number of Lost/Overwritten Code	70-90%
User Acceptance / Customer Satisfaction	HIGH
Help Achieve SOX and Internal Audit Compliance	HIGH
Average FTE Savings	0.5 FTE